

Largest Area Commercial Real Estate Firms

ranked by number of commission-only brokers

Rank prior rank	Name address phone website	Number of commission-only brokers	Primary services offered	Top local executive(s)	Year founded locally
1 -1	CBRE Group Inc. 201 S. College St., Suite 1900, Charlotte, N.C. 28244 (704) 376-7979 cbre.com	24	Asset/brokerage/corporate services, debt/equity financing, investment property sales, project management, valuation/appraisal	John Ferguson Henry Lomax Jr.	1980
*2 8	Collett 1111 Metropolitan Ave., Suite 700, Charlotte, N.C. 28204 (704) 206-8300 collett.biz	21	Retail brokerage and development, leasing, property management, investment sales	John Collett, jcollett@collett.biz Charles Ellis Jr., ce@collett.biz	1987
*2 6	Jones Lang LaSalle 4201 Congress St., Suite 300, Charlotte, N.C. 28209 (704) 943-2300 us.aml.joneslanglasalle.com	21	Office/industrial/retail/hotel services, agency leasing, tenant representation, project development and management	Chase Monroe, chase.monroe@aml.jll.com	1998
4 4	Merrifield Patrick Vermillion 521 E. Morehead St., Suite 400, Charlotte, N.C. 28202 (704) 248-2100 mpvire.com	20	Site and building brokerage, leasing, investment, property management	Garland Hughes, ghughes@mpvire.com James Merrifield, jmerrifield@mpvire.com Brad Murr, bmurr@mpvire.com Eric Nichols, enichols@mpvire.com Bailey Patrick, bpatrick@mpvire.com Steve Vermillion, svermillion@mpvire.com	1997
5 *1	Lincoln Harris 4725 Piedmont Row Drive, Suite 800, Charlotte, N.C. 28210 (704) 714-7600 lincolnharris.com	18	Commercial brokerage (tenant/landlord representation), asset management, corporate real estate services, development, acquisitions	John Harris	1999
6 3	SouthEast Commercial Real Estate Group Inc. 6000 Fairview Road, Suite 110, Charlotte, N.C. 28210 (704) 370-3000 southeastcommercial.com	17	Landlord/tenant representation, buyer/seller representation, fee for services such as market trends, site evaluation and demographic studies	David Fuller Jr., dfuller@southeastcommercial.com	2002
7 6	NAI Southern Real Estate 1701 E. Third St., Charlotte, N.C. 28204 (704) 375-1000 srenc.com	16	Property sales, leasing, tenant representation, site brokerage, property and facilities management	Caldwell Rose, crose@srenc.com Louis Rose III, lrose3@srenc.com Roger Cobb, rcobb@srenc.com W. Steven Banner, sbanner@srenc.com	1899
8 9	Trinity Partners 440 S. Church St., Suite 800, Charlotte, N.C. 28202 (704) 372-8822 trinity-partners.com	14	Property/project management, brokerage, investment sales, tenant representation, construction services, LEED certification	Gary Chesson, gkc@trinity-partners.com Peter Conway, pj@trinity-partners.com David Allen, dta@trinity-partners.com	1998
9 5	Cassidy Turley 550 S. Tryon St., Suite 3400, Charlotte, N.C. 28202 (704) 375-7771 cassidyturley.com	13	Investment sales, land acquisition/disposition, landlord/tenant representation, owner/occupier sales, corporate services, property management	Steve Gassaway, steve.gassaway@cassidyturley.com Rob Cochran, rob.cochran@cassidyturley.com Peg Bowden, peg.bowden@cassidyturley.com	1945
10 9	The Nichols Co. Inc. 600 Queens Road, Charlotte, N.C. 28207 (704) 373-9797 thenicholscompany.com	12	Commercial property leasing, sales, tenant/landlord representation, property management, lender advisory, disposition of bank-owned properties	John Nichols, jnichols@thenicholscompany.com Josh Beaver, josh@thenicholscompany.com	1999
*11 *12	Colliers International 301 S. College St., Suite 3350, Charlotte, N.C. 28202 (704) 409-9933 colliers.com	11	Property/tenant representation, investment/development services, property management, valuation and site selection services	Greg Copps, greg.copps@colliers.com Lawrence Shaw, lawrence.shaw@colliers.com	2005
*11 11	The Moser Group Inc. 231 Post Office Drive, Suite B8, Indian Trail, N.C. 28079 (704) 882-1700 themosergroupinc.com	11	Commercial brokerage (sales and leasing), development (specializing in retail/restaurants/office/industrial in the Union County market)	Dennis Moser, dmoser@themosergroupinc.com	1994
*13 *12	Newport Properties of Lake Norman 542-2 Williamson Road, Mooresville, N.C. 28117 (704) 663-7779 teamnewport.com	10	Sales and leasing of office, retail, industrial, land and investment properties	Kate Gaither, kate@teamnewport.com	1997
*13 *12	Percival McGuire Commercial Real Estate 301 S. McDowell St., Suite 1200, Charlotte, N.C. 28204 (704) 632-1000 pmcre.com	10	Land sales/site acquisition, investment property/1031 exchanges, retail/office/industrial/flex sales and leasing, tenant/buyer representation, hotel sales/site acquisition, property management	C. Robert Percival, bpercival@pmcre.com N.J. "Joey" Godbold, jgodbold@pmcre.com Brett Gray, bgray@pmcre.com Trent Gustafson, tgustafson@pmcre.com	1961
*13 NR	The Providence Group of the Carolinas 521 E. Morehead St., Suite 100, Charlotte, N.C. 28202 (704) 365-0820 providencegroup.com	10	Tenant representation, leasing, land brokerage, property management	Henry Breaux, hbreaux@providencegroup.com Melissa McDonald, mmcdonald@providencegroup.com Malcolm McLean, mmclean@providencegroup.com Darren Wood, dwood@providencegroup.com Rob Pressley, rob.pressley@cbcmeca.com	2000
*16 *16	Coldwell Banker Commercial-MECA 1815 S. Tryon St., Suite A, Charlotte, N.C. 28203 (704) 971-2000 cbcmeca.com	9	Commercial brokerage, development, asset management, OREO services, construction management	Mark Ayers, mayers@cresapartners.com Tim Brotherton, tbrotherton@cresapartners.com Edwin Yarbrough, eyarbrough@cresapartners.com	2009
*16 *24	Cresa 227 W. Trade St., Suite 305, Charlotte, N.C. 28202 (704) 831-3488 cresa.com	9	Tenant representation, buyer/seller representation, consulting services, site selection, project management, office, industrial, health care, real estate	Warren Snowdon, warren.snowdon@thalhimer.com	2011
*16 NR	Cushman & Wakefield Thalhimer 1111 Metropolitan Ave., Suite 315, Charlotte, N.C. 28204 (704) 705-3850 thalhimer.com	9	Tenant/landlord representation, sales/leasing, site selection, project management, property management	David Morris, dmorris@legacycre.com Greg Godley, ggodley@legacycre.com Jay Snover	2006
*16 13	Legacy Real Estate Advisors 1001 Elizabeth Ave., Suite 1-D, Charlotte, N.C. 28204 (704) 373-1800 legacycre.com	9	Commercial real estate brokerage, leasing, sales, property management	Brad Howard, bradhoward@langtreegroup.com	2011
*20 *19	Langtree Real Estate Group 229 Medical Park Road, Suite 201 Mooresville, N.C. 28117 (704) 746-3252 langtreegroup.com	7	Site brokerage, leasing, property management	A. Scott Hensley, shensley@piedmontproperties.com Lester Osborn losborn@piedmontproperties.com	1993
*20 *21	Piedmont Properties of the Carolinas Inc. 115 E. Park Ave., Suite B, Charlotte, N.C. 28203 (704) 375-1101 piedmontproperties.com	7	Commercial brokerage of industrial/office/retail/land properties, real estate sales, leasing, REO asset management, investments, consulting	Thomas McMahon, tom.mcmahon@svn.com	1998
*20 *18	Sperry Van Ness 19901 W. Catawba Ave., Suite 102, Cornelius, N.C. 28031 401 N. Tryon St., Charlotte, N.C. 28202 (704) 892-5653 svn.com, svncharlottecommercial.com	7	Full-service commercial real estate	Graeme Keith Greg Keith Kenneth Beuley Gary Lucas, gary.lucas@marcusmillichap.com	1989
*20 *24	The Keith Corp. 5935 Carnegie Blvd., Suite 200, Charlotte, N.C. 28209 (704) 365-6000 thekeithcorporation.com	6	Commercial real estate investment sales, financing, research and advisory services	Dale Hall Will Whitley, wwhitley@newsouthprop.com	1994
*24 *21	Marcus & Millichap 101 S. Tryon St., Suite 2460, Charlotte, N.C. 28280 (704) 831-4600 marcusmillichap.com	6	Property management, leasing, tenant representation, sales	Alan Freeman, alanf@theshoppingcentergroup.com Abbitt Goodwin, abbittg@theshoppingcentergroup.com Andy Misiaev, andym@theshoppingcentergroup.com Alex Munoz, alexm@theshoppingcentergroup.com	1989
*24 *16	New South Properties of the Carolinas LLC 1518 E. Third St., Suite 200, Charlotte, N.C. 28204 (704) 370-0303 newsouthprop.com	6	Leasing, tenant representation, property management, land brokerage, development consulting, investment sales		
*24 *19	The Shopping Center Group 1057 E. Morehead St., Suite 200, Charlotte, N.C. 28204 (704) 335-5455 shoppingcentergroup.com	6			

JUST MISSED THE LIST

- *27. Capstone Apartment Group (5 brokers)
- *27. Gibson Smith Realty Co. (5 brokers)
- *27. Newmark Grubb Knight Frank (5 brokers)
- *27. The Shopping Center Group (5 brokers)



NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. Number of brokers and employees include the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.).

* indicates a tie

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